## **About CRISP**

CRISP is established under Indo-German Cooperation agreement as an autonomous organisation of the Dept. of Technical Education and Skill Development, Govt. of M.P.

CRISP provides technical training and consultancy services for Industry Personnel, Government Officers, Faculties of academic and teaching institutions, Students and Jobseekers. CRISP is equipped with the state-of-the-art equipment and technology, latest software, qualified, trained and experienced trainers in the relevant fields.

CRISP has its head office in Bhopal and training centres at several national and international locations.

Other training programmes in Behavioural Science offered at CRISP are:

- Achieving excellence
- Enhancing positive attitude
- **Training of Trainers**
- Managerial effectiveness
- Communication and Presentation Skills
- Positive personality development
- Stress and Conflict Management (Self Hypnosis)
- Team building
- Managing self and motivation
- Leadership development programme
- Managing emotional intelligence
- Excellence through multiple intelligence



## Patron Clients of CRISP





























































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# Centre for Research and **Industrial Staff Performance**

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# **MOTIVATION TOWARDS EXCELLENCE**



...unleashing the full potential of men & machines

#### **MOTIVATION TOWARDS EXCELLENCE**







#### Introduction of Course

In the changing situation role of the industry is leading towards a major shift in the direction of competitive environment. Industrial personnel are required to equip themselves for facing the challenging atmosphere in more effective manner.

For meeting out the challenges associated with new environment, a new set of knowledge, motive, behaviour and approach are needed to compete and excel for achieving a standard of excellence in performance. For performing a task effectively, one aspect that leads to effective performance is the 'hard skill' of the performer. By hard skill, we mean those related to a given profession and acquired, generally through academic education and experience.

On the other hand soft skills relates with the motive and attitude of the person concern. Soft skills include goal setting, set of competitive competencies, proper motivation, internal locus of control, concern for excellence, problem solving attitude etc. These skills help the person to perform the task effectively in the society and organisation.

In the present competitive environment, approach and efforts are required to achieve excellence through managerial training to generate a proper set of knowledge, skills and attitude.

#### **Course Contents**

- Self motivation & motivating others
- Planning & Goal setting
- Entrepreneurial competencies
- Achievement motivation
- Conflict management
- Stress management
- Activating subconscious power
- Action plan preparation

# Methodology

The programme consists of a mix of

- Structured and simulation exercises
- Lectures & presentations
- Demonstration & probing
- Interactive discussions & role plays
- Individual & group presentation

# Pre-requisite

- · Professionals from all sectors.
- Individuals above 18 years of age.

### **Duration**

Full time: 5 working days (7 hours/day)

#### **Course Fee**

Residential: Rs 18,000/- per participant

(on twin sharing basis)

Non-residential: Rs. 12,500/- per participant

Service tax extra.

# **Mode of Payment**

Cash or DD in favour of CRISP Society, payable at Bhopal.